

TEAMWORK

Join AEC for three days of exciting team building events!



**2012 Annual Meeting
& Leadership Conference**

March 15-17

Westin Kierland Resort
Scottsdale, Arizona

Visit www.AECmeets.org for details!

2012 Annual Meeting & Leadership Conference

March 15-17, Westin Kierland Resort, Scottsdale, AZ



Name _____ Preferred Name for Badge _____

Phone _____ Fax _____

Title _____

Company _____

Address _____

City/State/Province _____ ZIP/Postal Code _____ Country _____

Email _____

Spouse's Name (If Attending) _____ Preferred Name for Badge _____

If you are registering a spouse, please include your home address so the Council can provide information on program activities directly to them.

Home Address _____

City/State/Province _____ ZIP/Postal Code _____ Country _____

Check here if you require accommodations to fully participate. AEC will contact you.

Registration Fees

- Member @ \$875 per person Spouse @ \$225 per person

Cancellation Policy:

Registration fees will be refunded only if written notice is received at the Executive Office on or before **March 7, 2012**. A 20% administrative fee will be deducted from the refund. Substitutions may be made at any time.

Mail this Form and Payment to:

Aluminum Extruders Council
1000 N. Rand Road, Suite 214
Wauconda, Illinois 60084
Fax: (847) 526-3993

Questions? Contact AEC.
Telephone: (847) 526-2010
mail@aec.org



Optional Activities

Friday Afternoon (March 16, 2012)

- Golf Tournament @ \$195/player
 Men's Handicap _____ Women's Handicap _____

Saturday Evening (March 17, 2012)

- Chairman's Banquet: Number of guests _____

Payment

Check enclosed for \$ _____ **Credit Card** VISA MasterCard AmEx

Printed Name of Cardholder _____ Signature _____

Billing Address _____

Card # _____ Exp. Date _____ V-code _____

(3 or 4 digit verification code on card)

Volunteer Appreciation Day

Thursday, March 15

There are not enough opportunities to say “thank you.” So, to recognize the many generous AEC volunteers, the Council will hold a special day of appreciation at this year’s Annual Meeting. There will be opportunities throughout the day to network with fellow volunteers, meet with your committee and team members, and to enjoy the atmosphere of teamwork and cooperation. Plan to join us in Scottsdale!



Distinguished Supplier Program

Thursday, March 15

The past three years have been historic for AEC and for the aluminum extrusion industry in North America. Extruders have weathered the storm of recession and aggressive and unfair trade practices from China. Working together, we have created a new reality that promises a future brighter than ever before. Congratulations!



Aluminum extruders could not have done it without the Supplier and Producer members who fought right alongside in bringing about these necessary changes to our industry’s trajectory. To express this gratitude, AEC Extruder members will host a special day of recognition.

All Supplier and Producer members attending this year’s Annual Meeting are invited to join the celebration!

AEC Distinguished Supplier Welcome Reception

Thursday, March 15
6:00 p.m. to 8:00 p.m.

Schedule at-a-Glance

Wednesday, March 14

7:30 a.m. – 9:30 a.m.	Executive Committee
10:00 a.m. – 1:00 p.m.	Board of Directors
2:00 p.m. – 4:30 p.m.	Industry Promotion Steering Business Excellence Steering

Thursday, March 15

8:00 a.m. – 5:45 p.m.	Teams/Task Force Meetings
10:00 a.m. – Noon	Open House Brunch
6:00 p.m. – 8:00 p.m.	Welcome Reception & Supplier Recognition

Friday, March 16

7:30 a.m. – 8:25 a.m.	Annual Meeting Breakfast
-----------------------	--------------------------

8:40 am – 11:50 am General Session

- AEC Update: Industry Promotion, Jeff Henderson, Sapa
- Customer Perspective: Aluminum in Architecture and Engineering Across the Globe, Gregg Williams & Victor Irizarry-Martinez, AECOM (invited)
- Board Report: The New AEC, Rick Merluzzi, AEC Vice Chair
- Economic Outlook, Barry Asmus, Economist

1:00 p.m. – 6:00 p.m.	Golf Tournament
-----------------------	-----------------

Evening	Open
---------	------

Saturday, March 17

7:15 a.m. – 8:15 a.m.	Coffee & Pastries
-----------------------	-------------------

8:15 a.m. – 12:00 p.m. General Session

- Aluminum Trends - Gordon Hamilton, Rio Tinto Alcan
- ET '12 Preview
- Complete Champion Teams – Derek Daly, former racecar champion

7:00 p.m. – Midnight	Chairman’s Reception & Banquet
----------------------	--------------------------------

You’re Invited!

Join us for a special event to celebrate you, the volunteers, of AEC! Enjoy a brunch throughout the morning and early afternoon; come and go to connect with fellow volunteers or relax and enjoy the excellent work you have done over the years for AEC and the aluminum extrusion industry!

AEC Volunteer Appreciation Open House Brunch

Thursday, March 15
10:00 a.m. to 1:00 p.m.

Program Highlights

“Coming together is a beginning.
Keeping together is progress.
Working together is success.”

~ Henry Ford

Thursday, March 15

Volunteer Day

A special “Volunteer Day” is planned to which all AEC volunteers are invited. Newly formed Teams and Task Forces will gather to meet and connect for a day of teamwork! See page 3 for details.

Welcome Reception

Thursday evening at the Welcome Reception, AEC Extruder Members will take the opportunity to thank Supplier and Producer members with a special kick-off celebration of the new “Distinguished Supplier Program.”

Distinguished Supplier Recognition

New to the Annual Meeting, stop by the Tabletop exhibits to visit the Distinguished Suppliers. These AEC Supplier Members have shown significant support and are being recognized for their commitment to the Council. See details on page 3.

Friday, March 16

Annual Meeting & Leadership Conference Breakfast

During the Annual Business Meeting learn the latest information from Council leaders—all while enjoying a hearty breakfast.

Industry Promotion Update



Jeff Henderson, Sapa, Inc.

AEC Industry Promotion Team Chair Jeff Henderson will share plans, efforts, and results to date of the Industry Promotion Teams, including activities and projects designed to raise awareness of aluminum extrusions to design, engineering and academic audiences.

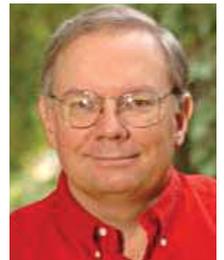
Customer Perspective: Aluminum in Architecture and Engineering Across the Globe

Gregg Williams & Victor Irizarry-Martinez, AECOM

As a truly global design firm, AECOM will discuss the use of aluminum by their firm and throughout the industry. The primary focus will be on Architectural uses, but they will touch on the other business lines that AECOM represents around the globe.

Gregg Williams, a Principal at AECOM and a Certified Construction Specifier will discuss the technical aspects of aluminum extrusion design and specification.

Victor Irizarry-Martinez, a designer with the Phoenix office of AECOM will talk about the design flexibility and versatility of aluminum in architectural projects. Ranked in terms of revenue from design projects, AECOM was named the number one design firm for 2010 and 2011 by Engineering News-Record and ranked number one by Architectural Record for 2008.



Williams



Irizarry-Martinez

Board Report: The New AEC



*Rick Merluzzi,
Pennex Aluminum Company*

AEC Vice Chair Rick Merluzzi will outline how the Council has changed – for the better – and will discuss the key strategic initiatives of Industry Promotion, Business Excellence and Member Engagement that are driving the Council’s activities and projects to provide indispensable value for every member.



Friday, March 16, continued

Economic Outlook



Barry Asmus, Economist

The United States is fighting to come back from the deepest recession since the Great Depression. What economic policies would be most helpful to create jobs and economic growth? What are the inflationary implications of our current spending levels, monetary easing and national indebtedness?

Named by USA Today as one of the five most requested speakers in the United States and with over 25 years' experience on the speaking platform, Dr. Barry Asmus presents a powerful picture of America's future, both here and abroad, presenting his commentary with humor, enthusiasm and solid business practices. Based on durable free market economic principles, his presentations analyze the current issues of the digital economy to help decision-makers formulate informed and effective choices in a global, e-commerce world.

Saturday, March 17

General Session



Aluminum Trends

Gordon Hamilton, Rio Tinto Alcan

As Vice President, Sales & Marketing-Primary Metal for Rio Tinto Alcan, Gordon Hamilton brings a high-level insider's view of the industry and the marketplace to the AEC Annual Meeting. Mr. Hamilton will share his views on the

global aluminum market, including:

- Trends in Worldwide Aluminum Supply and Demand
- Worldwide Economic Dynamics affecting the Industry
- Extrusion Billet – North American Availability.

ET '12 Preview

The premier event in the industry, ET '12, is scheduled for May 15-18, 2012 at the Fontainebleau Miami Beach Resort in Miami Beach, Florida. Included are highlights of the venue and the program, including previews of some compelling technical sessions.



Complete Champion Teams



*Derek Daly,
International Racing Champion*

What choices do champion teams make that helps them achieve greatness? Take a riveting drive down the learning lane and understand how your team can make critical performance gains by edging toward personal margins and

boundaries. Learn the importance of formal structures of large organizations and how communication, aligned with an informal structure, can carry the business forward when faced with tight deadlines. The Victory Podium awaits those who learn the habits, skills, vocabulary and attitude of the champion teams. Enter as an individual; leave as a teammate.

International Racing Champion and driving legend Derek Daly is the epitome of the complete champion. Derek Daly is CEO and founder of MotorVation, a unique provider of consulting and learning solutions. Derek has taught the timeless principles of his most valuable asset – speed. Companies like Xerox, Bayer, Deloitte, Growmark, USDA and Gallo wines have depended on Derek's Complete Champion Model to motivate, inspire and enlighten their teams.

Activities and Hotel

Friday, March 16

Golf Tournament

Join AEC for an enjoyable afternoon of golf “teamwork” at the magnificent Kierland Golf Course at the Golf Tournament on Friday. The Kierland Golf Club offers three



18-hole combinations named after indigenous plant life found on the course: Ironwood, Acacia, and Mesquite. The course was created by former Jack Nicklaus senior designer, Scott Miller, who has designed many of the country’s finest courses.

A box lunch, refreshments, and special surprises are included in the AEC Golf Tournament. Be sure to include your handicap when registering for the Tournament (see the Registration Form for details).

Chairman’s Reception and Banquet



“Team up” with your significant other and fellow members for the popular evening festivities at the Chairman’s Banquet! The traditional event caps off the Annual Meeting & Leadership

Conference on Saturday evening with style. Join fellow AEC members and their spouses for the Chairman’s Reception followed by the Banquet, during which AEC will honor and acknowledge dedicated individuals for their service. An elegant meal and dancing round out the festivities. This popular event provides the perfect occasion for business development and networking. Dress code: business and evening attire (not formal).



The Westin Kierland Resort

The AEC 2012 Annual Meeting & Leadership Conference will be held at the beautiful Westin Kierland Resort & Spa. The resort offers an oasis in the Arizona desert that will soothe and stimulate, relax and rejuvenate. Intuitively designed to celebrate Arizona’s rich history and diverse culture, the Westin Kierland Resort features facilities that are revitalizing and distinctively different.



The AAA Four Diamond Resort, located in the heart of “new” Scottsdale, is set against the dramatic Arizona skies and picturesque mountain ranges. In keeping with the “Essence of Arizona” theme, the Scottish Traditions at the Westin Kierland serve to pay homage to the

contributions made by the Scottish immigrants. Listen to the haunting sounds of the Scottish Bagpipes around the fire pit every evening at the Resort’s Dreamweaver Canyon.

The Westin Kierland Resort features seven different dining and bar & grill experiences to satisfy nearly every appetite. Featuring a spa with fitness center, outdoor heated pools, free self-parking, and nearby attractions such as Taliesin West – Frank Lloyd Wright’s winter home, the Kierland Resort is an oasis of relaxation, fun, and culture in the Arizona desert.

Hotel Reservations

The Westin Kierland Resort & Spa

6902 E. Greenway Parkway
Scottsdale, AZ 85254

For Reservations: 480-624-1202 or toll-free: 800-354-5892

Special Rate: \$259 single or double (plus tax)

Rate Deadline: 5:00 p.m. EST Friday, February 10, 2012

After this date reservations and group rates cannot be guaranteed and reservations will be filled on a space-available basis. Hotel reservations, cancellations, and changes to accommodations must be made directly with the Westin Kierland Resort. Be sure to mention that you are attending the AEC Annual Meeting & Leadership Conference to obtain the special rate.

Annual Meeting Sponsors

The Council would like to thank the following member companies for their sponsorship of the 2012 Annual Meeting & Leadership Conference:

Alcoa Primary Metals

Chairman's Banquet



ALCOA PRIMARY METALS

Butech Bliss

Chairman's Reception



CASTOOL Tooling Systems

Lanyards



Granco Clark Inc.

Friday General Session



Kaiser Aluminum – Sherman

Logo Golf Balls



Rio Tinto Alcan

Saturday General Session



SMS Meer

Registration Badges

Wagstaff Inc.

Golf Lunch





www.AECmeets.org

Annual Meeting & Leadership Conference

March 15-17, 2012

Westin Kierland Resort
Scottsdale, Arizona

Teamwork • Appreciation • Recognition

Attending the AEC 2012 Annual Meeting & Leadership Conference is the best way to:

- Stay connected and informed on industry and Council issues
- Take stock of the present state of and future prospects for the industry
- Gain valuable knowledge and intelligence
- Collaborate and network with industry colleagues and peers
- Show appreciation for and recognize fellow members' industry contributions

Special Events:

Volunteer Appreciation Day!

Connect and collaborate with fellow AEC members during Volunteer Appreciation Day. Newly formed Teams and Task Forces will gather to meet and connect for a day of teamwork and special events! The day begins with a celebration brunch on Thursday, March 15, at 10:00 am. Details on page 3.

Distinguished Supplier Tabletop Exhibits

Thursday evening at the Welcome Reception, stop by the tabletop exhibits to visit the Distinguished Suppliers—AEC Supplier Members who have shown significant support and are being recognized for their commitment to the Council. Details on page 3.

Chairman's Reception & Banquet

Join fellow AEC members and their spouses on Saturday evening for the Chairman's Reception followed by the Banquet, during which AEC will honor and acknowledge dedicated individuals for their service to the Council and the industry.

